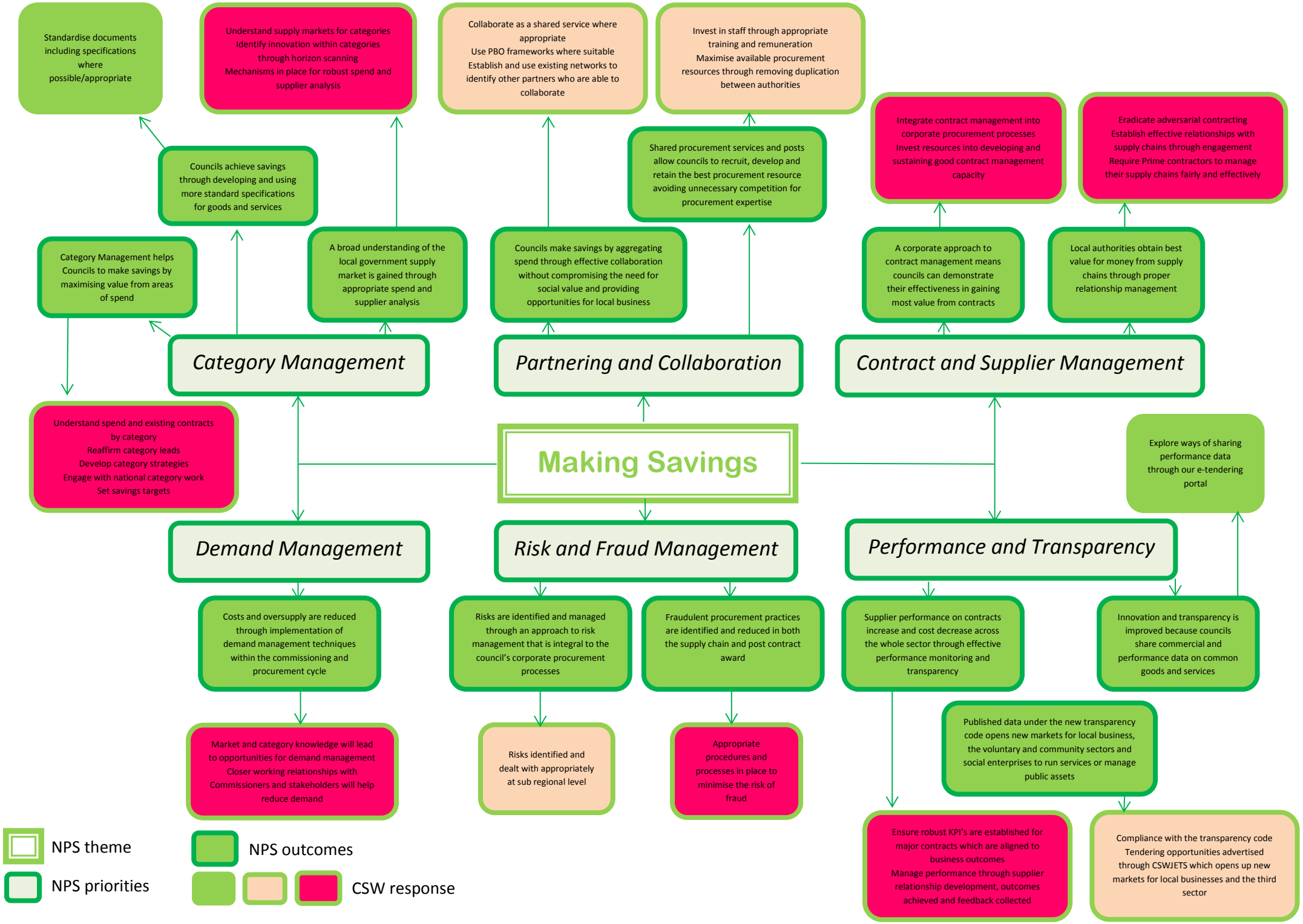
Standardise documents including specifications where possible/appropriate
Understand supply markets for categories
Identify innovation within categories through horizon scanning
Mechanisms in place for robust spend and supplier analysis
Collaborate as a shared service where appropriate
Use PBO frameworks where suitable
Establish and use existing networks to identify other partners who are able to collaborate
Invest in staff through appropriate training and remuneration
Maximise available procurement resources through removing duplication between authorities
Integrate contract management into corporate procurement processes
Invest resources into developing and sustaining good contract management capacity
Eradicate adversarial contracting
Establish effective relationships with supply chains through engagement
Require Prime contractors to manage their supply chains fairly and effectively
Councils achieve savings through developing and using more standard specifications for goods and services
Shared procurement services and posts allow councils to recruit, develop and retain the best procurement resource avoiding unnecessary competition for procurement expertise
Category Management helps Councils to make savings by maximising value from areas of spend
A broad understanding of the local government supply market is gained through appropriate spend and supplier analysis
Councils make savings by aggregating spend through effective collaboration without compromising the need for social value and providing opportunities for local business
A corporate approach to contract management means councils can demonstrate their effectiveness in gaining most value from contracts
Local authorities obtain best value for money from supply chains through proper relationship management
Category Management
Partnering and Collaboration
Contract and Supplier Management
Understand spend and existing contracts by category
Reaffirm category leads
Develop category strategies
Engage with national category work
Set savings targets
Making Savings
Explore ways of sharing performance data through our e-tendering portal
Demand Management
Risk and Fraud Management
Performance and Transparency
Costs and oversupply are reduced through implementation of demand management techniques within the commissioning and procurement cycle
Risks are identified and managed through an approach to risk management that is integral to the council's corporate procurement processes
Fraudulent procurement practices are identified and reduced in both the supply chain and post contract award
Supplier performance on contracts increase and cost decrease across the whole sector through effective performance monitoring and transparency
Innovation and transparency is improved because councils share commercial and performance data on common goods and services
Market and category knowledge will lead to opportunities for demand management
Closer working relationships with Commissioners and stakeholders will help reduce demand
Risks identified and dealt with appropriately at sub regional level
Appropriate procedures and processes in place to minimise the risk of fraud
Published data under the new transparency code opens new markets for local business, the voluntary and community sectors and social enterprises to run services or manage public assets
Ensure robust KPI's are established for major contracts which are aligned to business outcomes
Manage performance through supplier relationship development, outcomes achieved and feedback collected
Compliance with the transparency code
Tendering opportunities advertised through CSWJETS which opens up new markets for local businesses and the third sector
NPS theme
NPS priorities
NPS outcomes
CSW response